



Ohio CDC Association is pleased to sponsor this unique opportunity of offering **NDC's Economic Development Finance Professional Certification Training** in Ohio at an extremely discounted rate.

The Member Early Bird tuition is a **46% SAVINGS** from the 2009 National Training Rate!

NDC's Economic Development Finance Professional (EDFP) Certification Program in Ohio Kicks off in 2010!

The National Development Council's [Economic Development Finance Professional \(EDFP\)](#) Certification Program is coming to Ohio! This 4-course program is a rigorous and comprehensive training series designed solely for economic development practitioners. Participants learn the tools and techniques of the trade to build the capacity they need to successfully create jobs and translate economic development opportunities into results for their communities. Topics include business credit and real estate finance analysis, loan packaging, negotiating, problem solving, deal structuring and more!

Course Schedule:

Visit National Development Council Website at <http://nationaldevelopmentcouncil.org/> or Click on the Course Name for detailed information.

Course Name	Course Date
ED 101 – Economic Development Finance:	March 22 – 26, 2010
ED 201 – Business Credit Analysis:	June 7 – 11, 2010
ED 202 – Real Estate Finance:	October 4 – 8, 2010
ED 300 – The Art of Deal Structuring:	January 24 – 28, 2011

Tuition:

Early Bird Rate ends January 31, 2010 (20 Days – 4 Courses)

Ohio CDC Member or Ohio Small Cities CDBG Recipients*:	\$2,500
Non-Member:	\$2,800

Regular Rate begins February 1, 2010**

Ohio CDC Member or Ohio Small Cities CDBG Recipients***	
20 Days – 4 Courses:	\$3,500
5 Day – 1 Course:	\$875 (\$175/Day)
Non-Member:	
20 Days – 4 Courses:	\$3,800
5 Day – 1 Course:	\$950 (\$190/Day)

* **46% Savings from NDC National Training Rate @ \$230/Day**

** **Individual Course Registration Begins**

*****24% Savings from NDC National Training Rate @ \$230/Day**

Please Note: You must complete and pass the first course (ED 101) in order to attend the second course (ED 201). In addition, in order to take the final course in the series you must complete and pass the first three courses. Certification candidates must complete all four courses and pass the examination administered on the final day of each class.

Registration:

To register, visit the Training Page of the Ohio CDC Association website at www.ohiocdc.org or click on the following link: [NDC EDFP Online Registration Link \(Credit Cards Only\)](#).

Requesting Credit Card payments at time of registration. For inquires regarding check payment or PO processing contact Amy Griffith at 614-461-6392 x. 204 or agriffith@ohiocdc.org.

Training Location:

Embassy Suites Columbus

2700 Corporate Exchange Drive

Columbus, Ohio 43231

1-800-EMBASSY (800-362-2779)

Guest Rooms: \$101/night plus tax (includes breakfast as a full breakfast & Nightly Manager's Reception daily from 5:30pm-7:30pm)

Mention the Ohio CDC Association to receive the discounted rate. Room block guaranteed until three (3) weeks prior to training date.

Contact Information:

Amy J. Griffith

Director of Training and Technical Assistance

The Ohio CDC Association

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Sponsors:

A Special Thanks to our Sponsors:

